

**4° International Conference on
IT Data collection, Analysis and Benchmarking**
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Measuring and Estimating an IoT Project



IoT – The Internet of Things

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<https://itconfidence2016.wordpress.com>



Dr. Thomas Fehlmann

- 1981: Dr. Math. ETHZ
- 1991: Six Sigma for Software Black Belt
- 1999: Euro Project Office AG, Zürich
- 2001: Akao Price 2001 for original contributions to QFD
- 2003: SwissICT Expert for Software Metrics
- 2004: Member of the Board QFD Institute Deutschland – QFD Architect
- 2007: CMMI for Software – Level 4 & 5
- 2011: Net Promoter® Certified Associate
- 2012: Member of the DASMA Board
- 2013: Vice-President ISBSG
- 2016: Academic Member of the Athens Institute for Education and Research

- ✓ **G1.** IoT Projects are different from traditional Software Development
- ✓ **G2.** Functional Size matters, but not for cost
- ✓ **G3.** Cost Drivers are Fun, Social Ranking, Safety and Security



1. What is the Internet of Things? Why does it matter?
2. IoT Frameworks
3. Customer Driven Approach
4. Cost Estimation

- 1. What is the Internet of Things? Why does it matter?**
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The Vision – Intelligent Things



The Internet of Things (IoT)

- By end of the decennia, 50 Mia things like fridges, kitchen appliances and other intelligent things will connect to the Internet
- They will be able to order milk when finished, turn light on or off when needed, and run washing machines during periods of low electricity rates
- They will drive autonomous cars, avoid traffic jams, prevent traffic hazards
- What is their future value for business?

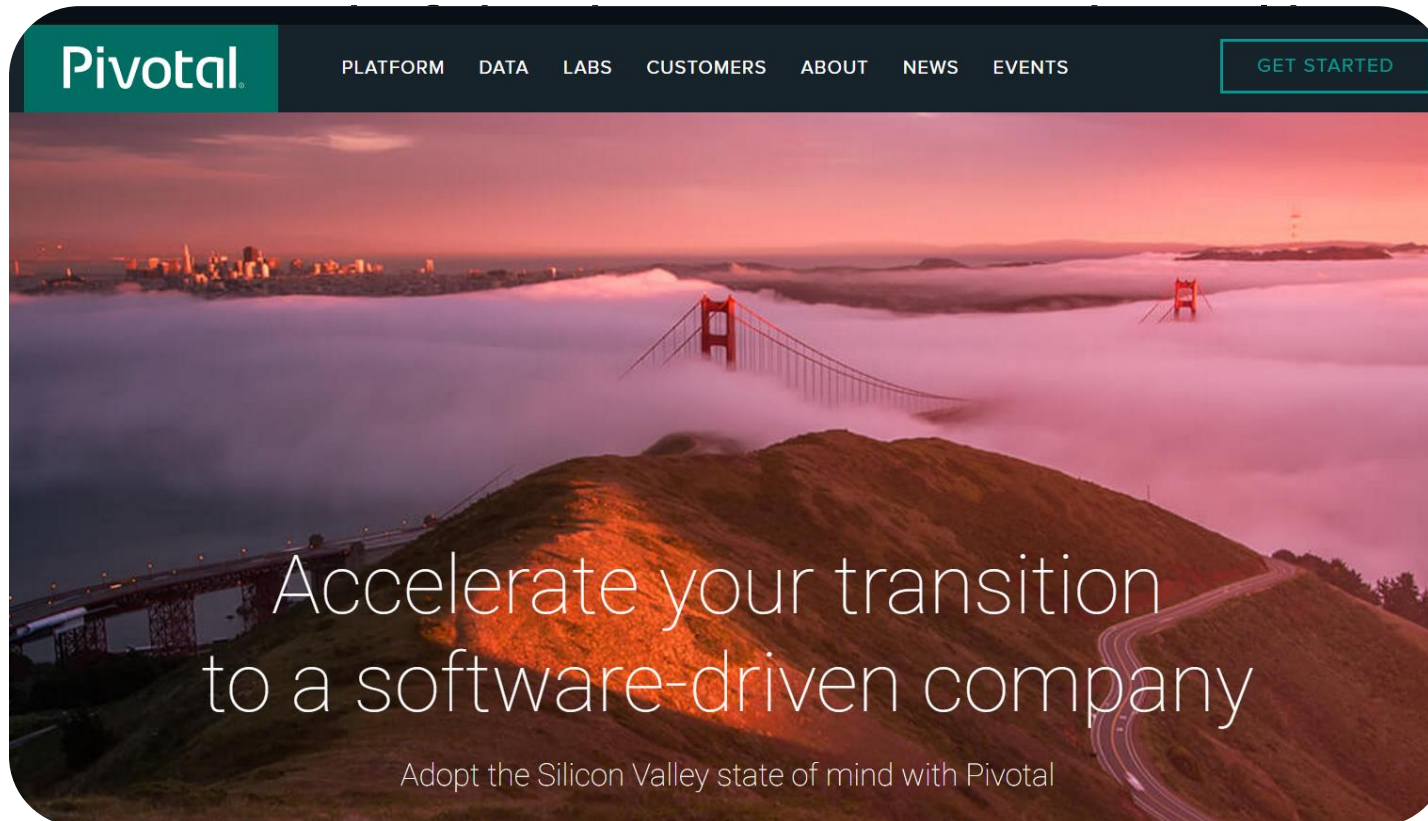
Paul Maritz



(Illustration Christoph Fischer; © NZZ November 3, 2014)

Everybody
will be writing
software

The Internet of Things (IoT)

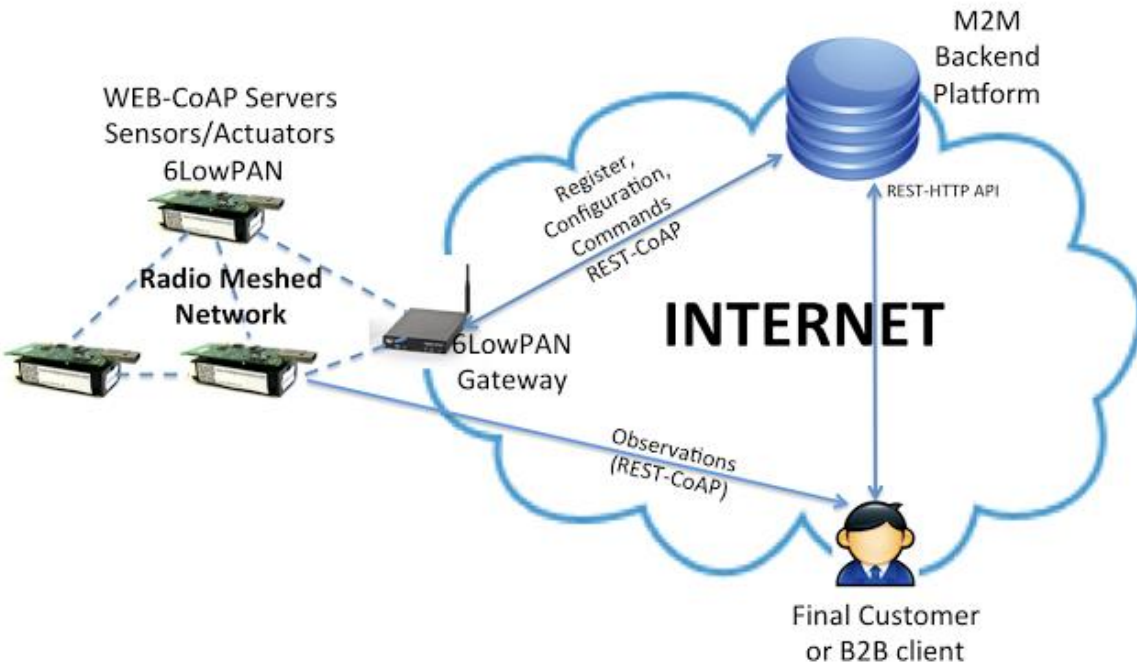


Paul Maritz, CEO Pivotal



(Illustration Christoph Fischer; © NZZ November 3, 2014)

The Architecture of the Web of Things



- The Web of Things (WoT) is a set of software architectural styles and programming patterns
- The Web of Things reuses existing Web standards used in the
 - programmable Web (REST, HTTP, ...)
 - semantic Web (JSON-LD, Microdata)
 - real-time Web (e.g, Websockets), and
 - social Web (e.g., OAuth or social networks)

http://en.wikipedia.org/wiki/Web_of_Things

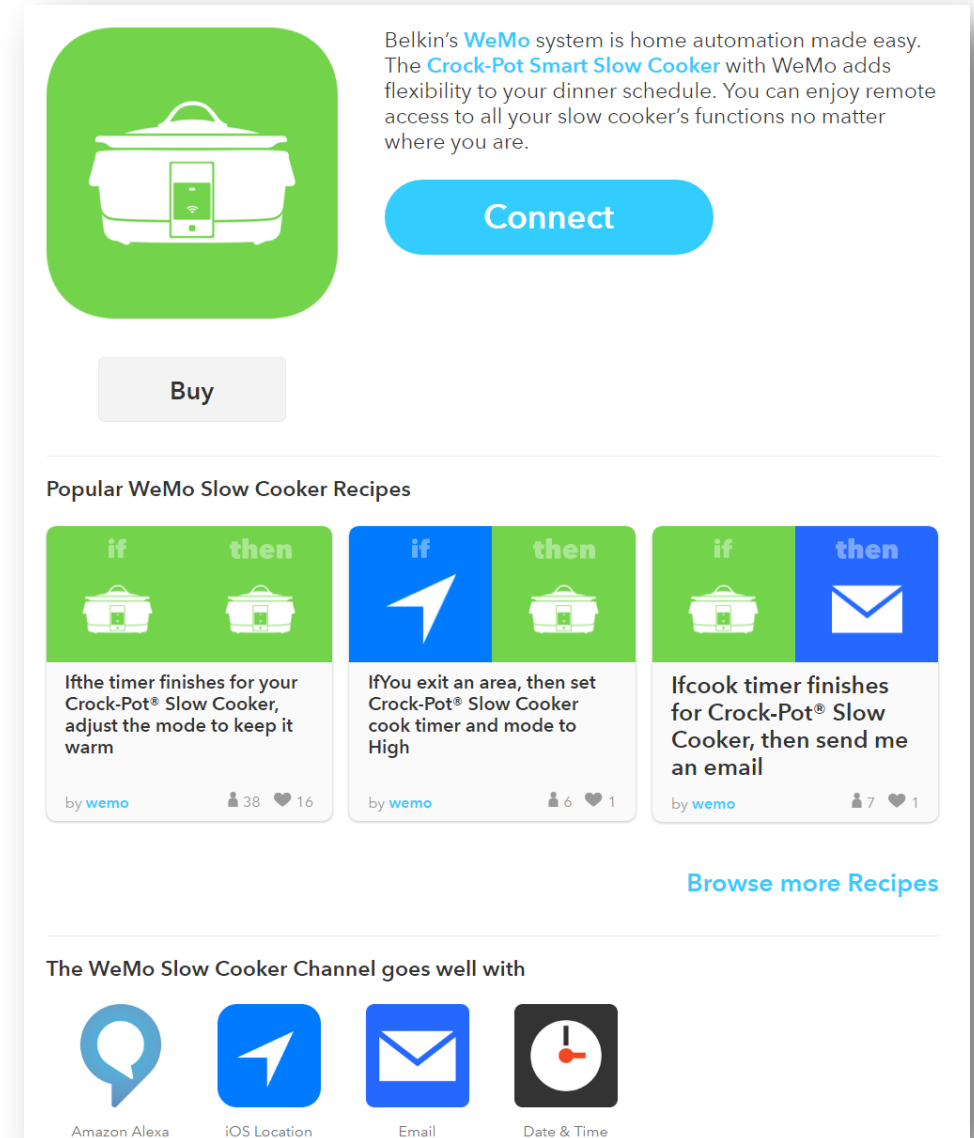
<http://de.wikipedia.org/wiki/6LoWPAN>

http://en.wikipedia.org/wiki/Constrained_Application_Protocol

I'm the Programmer!

- Programming framework
 - Ease of use
 - Graphical
 - Transparent
- The code is the truth
 - I want to see my C/C++
- I'm better than others
 - I need Metrics

I'm not an Illiterate!



The screenshot shows the WeMo app interface. At the top, there's a green square icon of a Crock-Pot Smart Slow Cooker. To its right, text describes the Belkin's WeMo system and the Crock-Pot Smart Slow Cooker, highlighting remote access. Below the icon is a blue 'Connect' button and a grey 'Buy' button. Underneath, a section titled 'Popular WeMo Slow Cooker Recipes' displays three recipe cards. Each card has an 'if' and 'then' section with icons. The first card shows a Crock-Pot icon for both, with the text 'If the timer finishes for your Crock-Pot® Slow Cooker, adjust the mode to keep it warm'. The second card shows a location pin icon for 'if' and a Crock-Pot icon for 'then', with the text 'If you exit an area, then set Crock-Pot® Slow Cooker cook timer and mode to High'. The third card shows a Crock-Pot icon for 'if' and an email icon for 'then', with the text 'If cook timer finishes for Crock-Pot® Slow Cooker, then send me an email'. Each card has a 'by wemo' label and user counts. At the bottom, a section titled 'The WeMo Slow Cooker Channel goes well with' shows icons for Amazon Alexa, iOS Location, Email, and Date & Time.

Belkin's **WeMo** system is home automation made easy. The **Crock-Pot Smart Slow Cooker** with WeMo adds flexibility to your dinner schedule. You can enjoy remote access to all your slow cooker's functions no matter where you are.

Connect

Buy

Popular WeMo Slow Cooker Recipes

if **then**

If the timer finishes for your Crock-Pot® Slow Cooker, adjust the mode to keep it warm

by wemo 38 16

if **then**

If you exit an area, then set Crock-Pot® Slow Cooker cook timer and mode to High

by wemo 6 1

if **then**

If cook timer finishes for Crock-Pot® Slow Cooker, then send me an email

by wemo 7 1

[Browse more Recipes](#)

The WeMo Slow Cooker Channel goes well with

Amazon Alexa iOS Location Email Date & Time

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```
1 #include "mbed.h"
2
3 DigitalIn  button1( SW2 );      // Right Button on ARM Board
4 DigitalOut led( LED1 );
5
6 int main()
7 {
8     led = 1;                    // red (RGB LED use inverse logic
9                                // 1 = OFF, 0 = ON)
10
11     while ( true )
12     {
13         if ( button1 == 0 )    // Button pressed
14             led = 0;
15         else
16             led = 1;
17     }
18 }
```

[Browse more Recipes](#)

The WeMo Slow Cooker Channel goes well with



Amazon Alexa



iOS Location



Email



Date & Time

The Vision – My Kitchen Helper

- He knows what I intend cooking
 - By reading recipes
- Watches temperatures while I'm off
 - Reading e-Mails, during phone calls...
- Prepares my shopping list
 - Knows what I need and what's missing
- Does shopping in e-Shops
 - I'll pick up the shopping bag at the next stop
- Tells oven and boiling plates what's on tonight

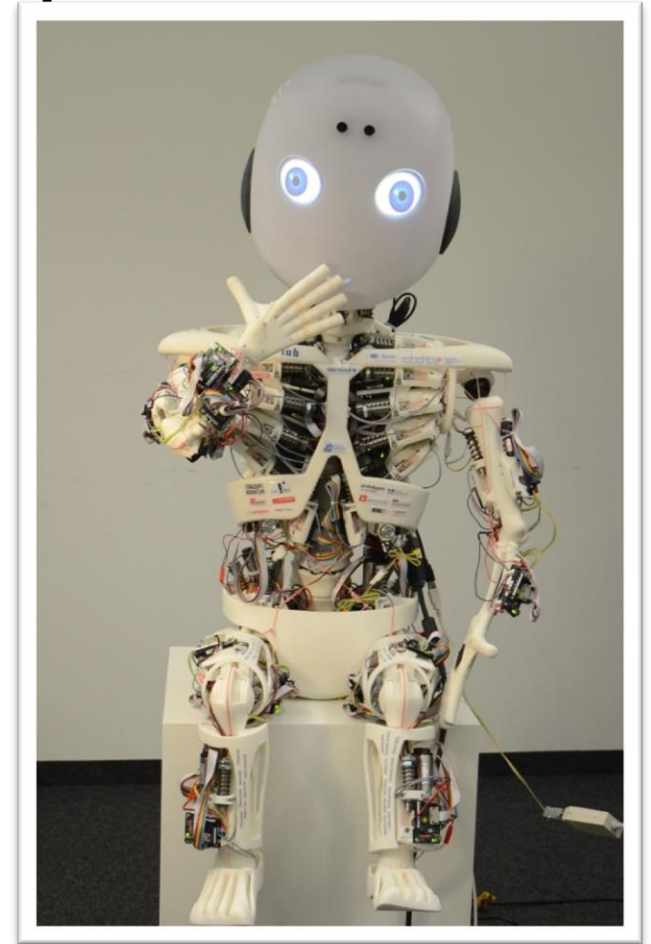


Bild Roboy © ZHAW School of Engineering, Rolf Pfeifer

The Vision – User's Requirements

- My kitchen is my castle – I do the Kitchen Helper Programming!
 - I don't want anybody else controlling my cooking
- I buy appliances and write my own collaboration software
 - I expect suppliers to provide intelligent kitchen appliances
- Programming must be straightforward and easy to use
 - I expect suppliers to provide programmable kitchen appliances
- Suppliers must endorse open standards
 - Otherwise, I look for other offers
- Suppliers must guarantee **Safety** and **Security** of their products

The Vision – Constraints

- The Kitchen Helper Framework must be a collaborative approach between
 - Grocery and Diary e-Shops
 - Cooking sites publishing Cooking Recipes
 - Kitchen Appliance Software Providers



We want Open Standards!

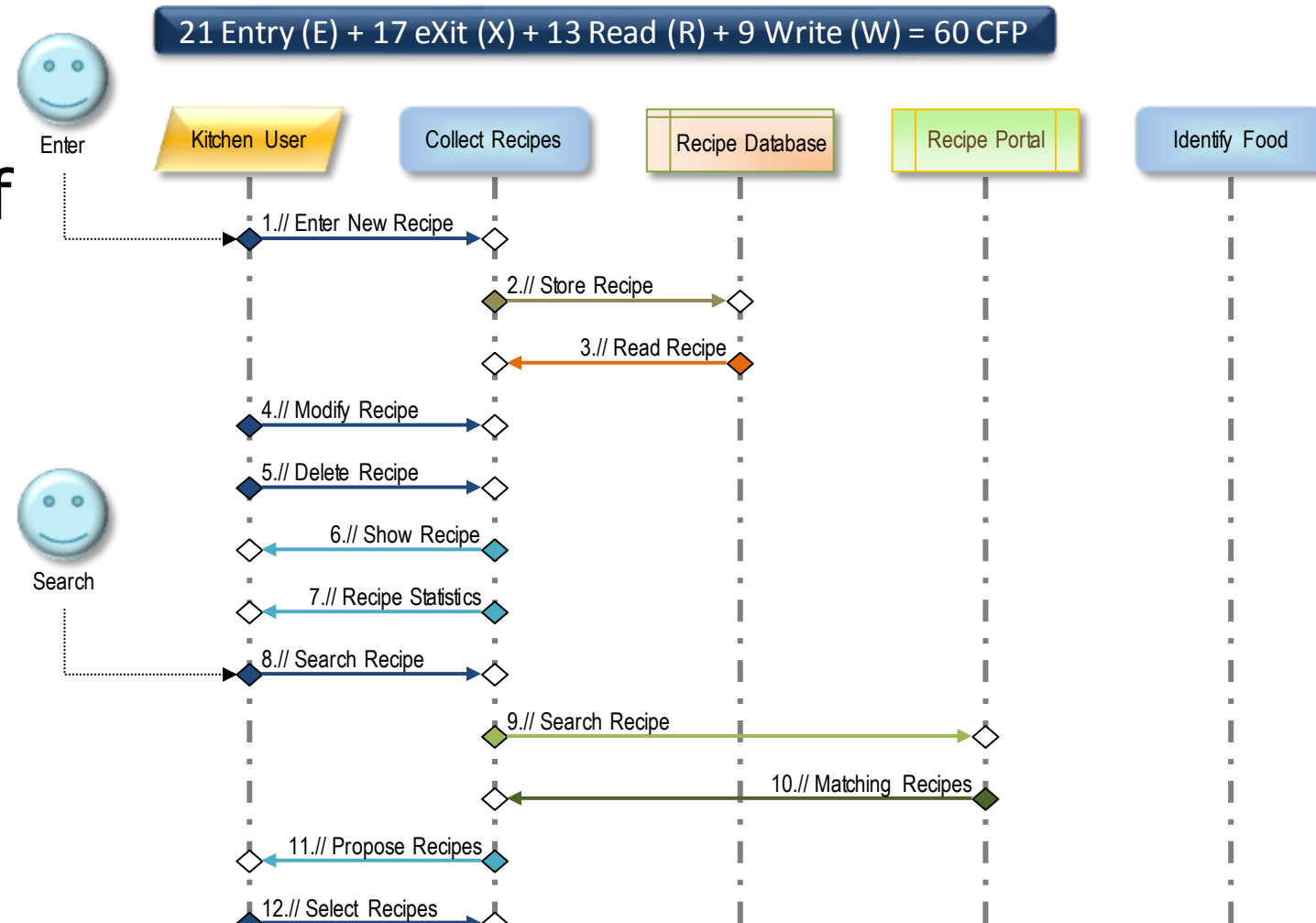
However, Complexity is Roaring...

- What are the possible effect caused by Failure?
 - Wrong shopping? No dinner?
 - Boilerplate overheating?
 - Blasting the house?
- Where to start Measuring?
 - Which requirements?
 - What NFR scenarios?
- Benchmarking with What??
 - Any data out there?

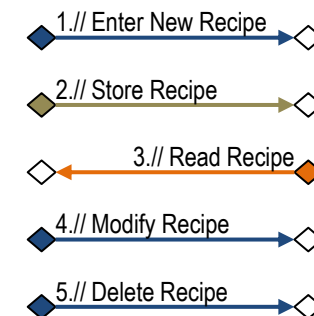
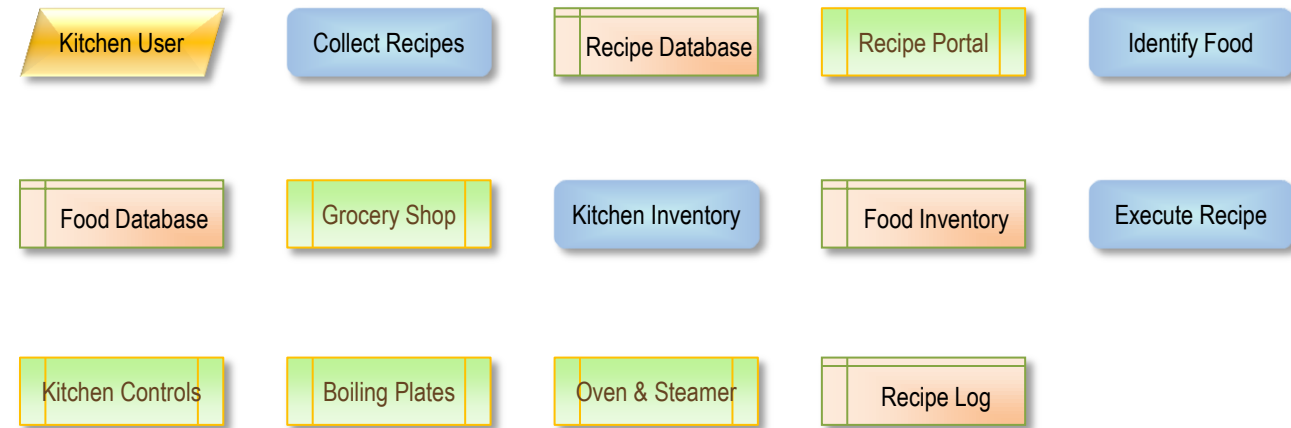


1. What is the Internet of Things? Why does it matter?
- 2. IoT Frameworks**
3. Customer Driven Approach
4. Cost Estimation

- A Framework is a model of
 - Functionality
 - Building Blocks
 - Software
- Users can build own apps
 - Based on the functionality and the building blocks of the framework



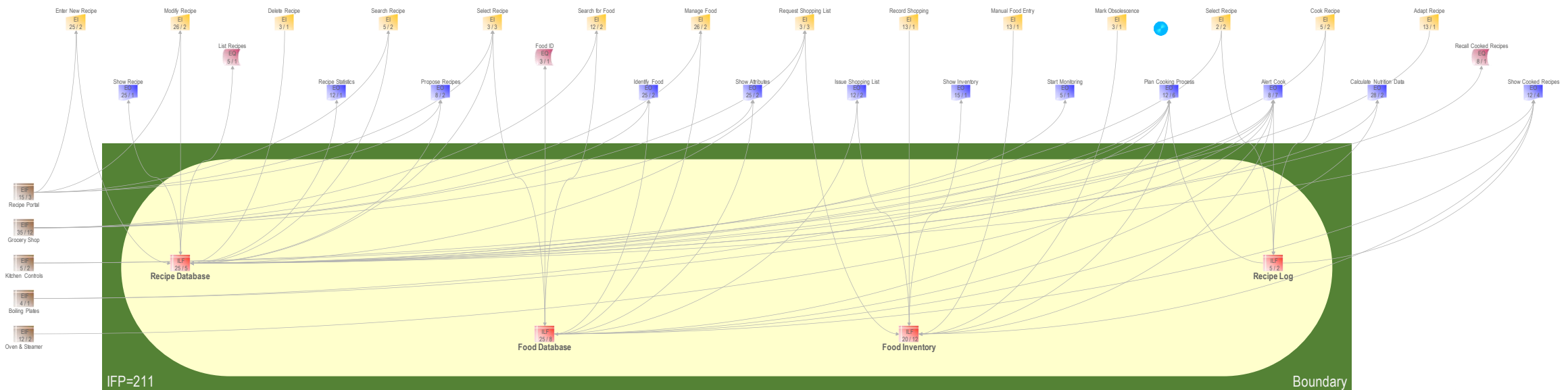
- IoT Frameworks consist of
 - Sensor/actuator stubs
 - Interface library
 - Integrated Development Environment (IDE)
- IoT Framework reward system
 - People need to get appraisal
 - Must ask the Community
 - Social entitlement

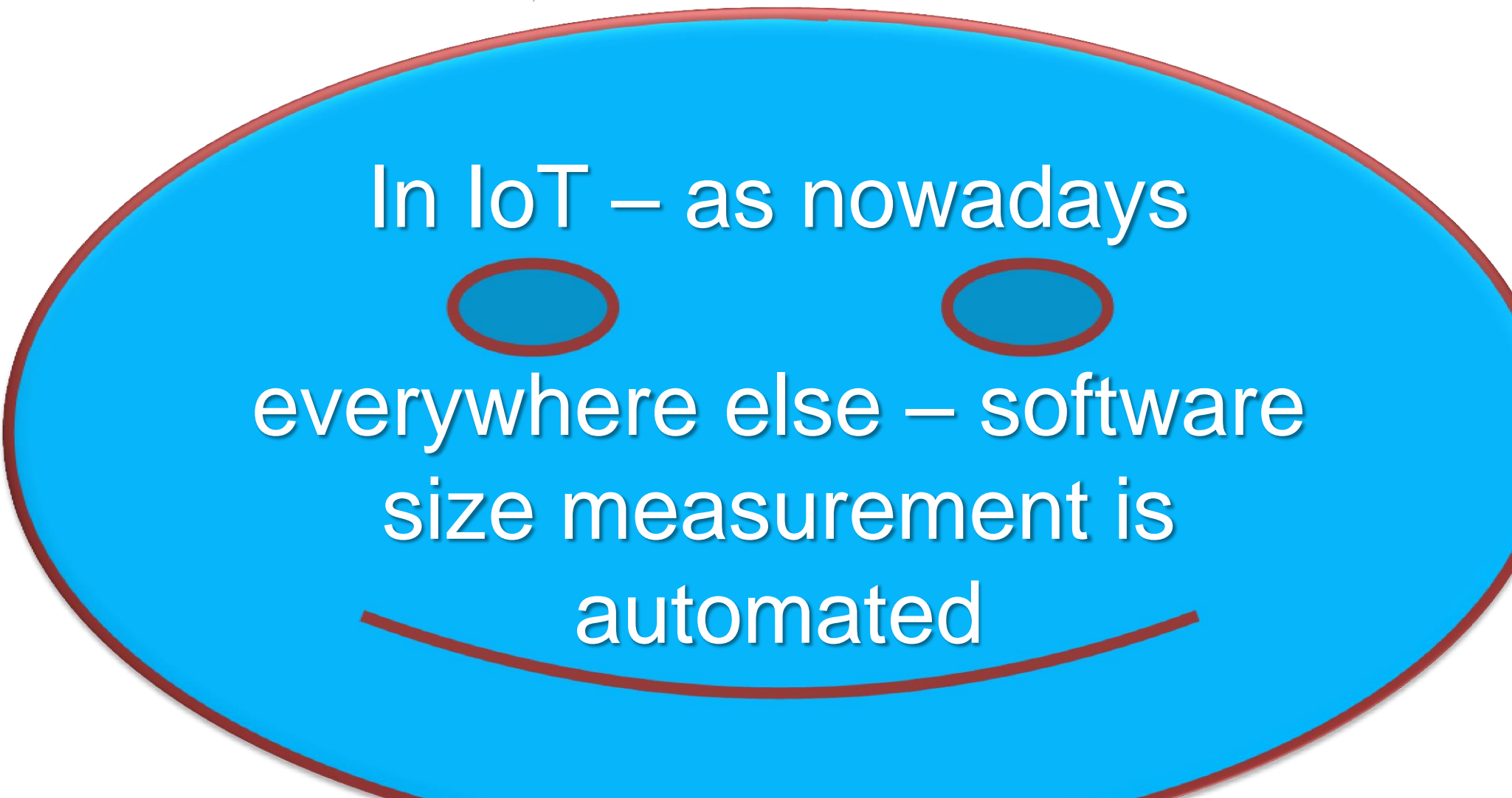




Wow! A Kitchen Helper with 211 Function Points!

- More than one model is needed
 - COSMIC Model as an IDE interface
 - IFPUG Model to explain guests what she/he achieved





In IoT – as nowadays
everywhere else – software
size measurement is
automated

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- I'm a Grocery Store and want loyal customers
 - Having fun with us
 - Loving IoT programming as a game
 - Coming back to buy our stuff
- I need help from Collaborators
 - Cooking Communities
 - IoT Programmers
 - Kitchen Manufacturers
 - ... and the home cooking people



➤ The Analytic Hierarchy Process (AHP) allows determining Business Drivers' priorities among various Stakeholders

- Grocery Shops
- Cooking Community
- Kitchen Manufacturer
- Kitchen User

AHP Priorities						Ranking	Profile
Kitchen Framework							
	A Grocery Shop	B Cooking Community	C Kitchen Manufacturer	D Kitchen User	Weight		
A Grocery Shop	1	1/5	2	1/3	16%	4	0.31
B Cooking Community	5	1	1/2	1/3	23%	2	0.44
C Kitchen Manufacturer	1/2	2	1	1/2	20%	3	0.37
D Kitchen User	3	3	2	1	41%	1	0.76

Measuring an IoT Project

Customer Driven Approach – Analytic Hierarchy Process



➤ My Framework Project Strategy

Top Business Drivers Kitchen Framework

	Top Business Drivers	Attributes		Weight	Profile	
A Grocery Shop	A03 Customer Loyalty	Customer come back	Find special food	14%	0.35	
B Cooking Community	B03 IoT Programming	Be unique	Feel special	10%	0.25	
	B04 Contribute to Community	Get famous	for new ideas	10%	0.24	
C Kitchen Manufacturer	C01 Extra Appliance Value	Better than	competition	9%	0.23	
	C02 Willing to Recommend	A special kitchen		17%	0.42	
D Kitchen User	D01 Surprise Friends	Feel cool	Kitchen helper helps!	15%	0.36	
	D04 Get High Esteem	Earn praise	Make friends envious	26%	0.64	

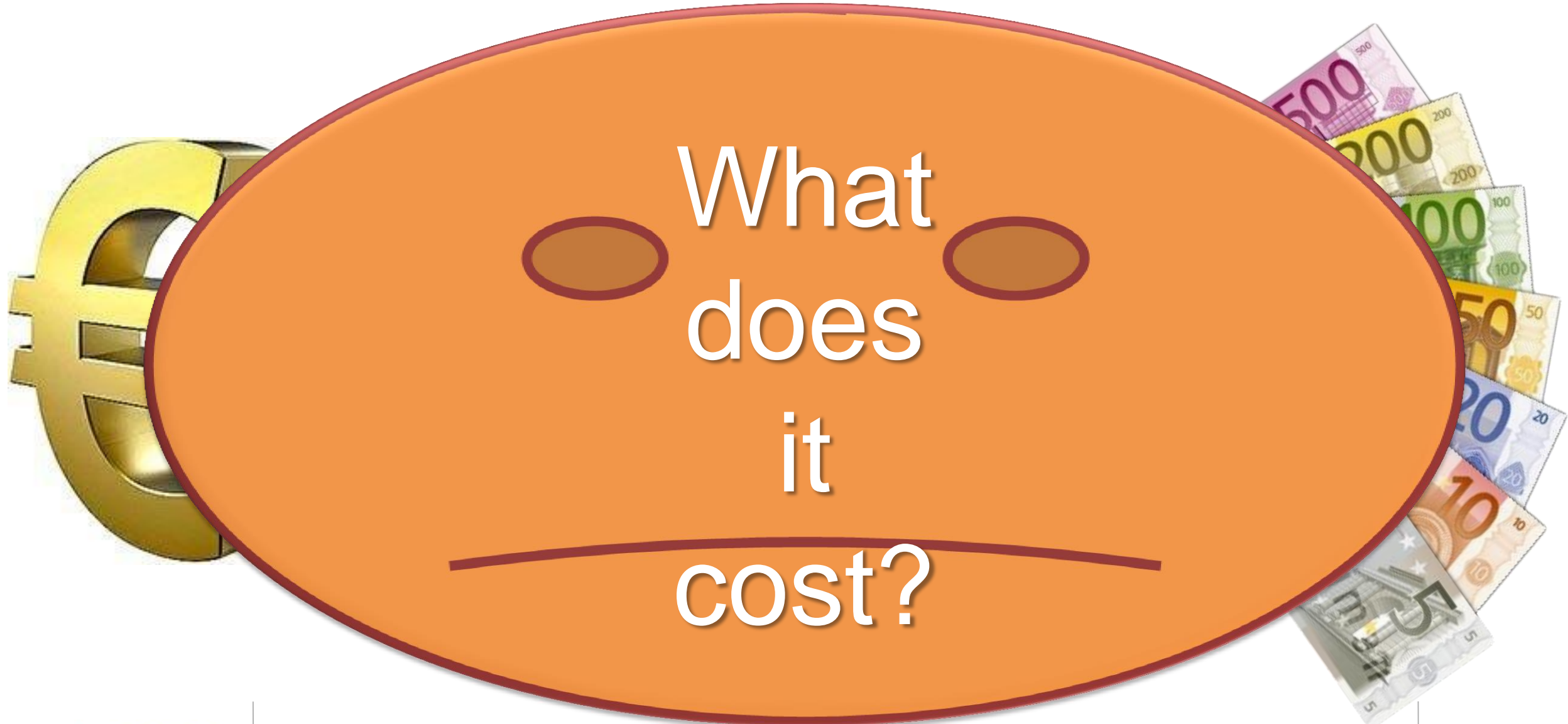
- Selecting User Stories for Building the Framework
 - Functional User is the IoT Programmer
 - Assembles its personal kitchen helper in order to have fun with good food

	User Stories	As a ... [functional user]	I want to ... [get something done]	such that ...[quality characteristic]	so that ... [value or benefit]
1)	Q001 Libraries	IoT Programmer	find relevant libraries to my kitchen IoT	I can talk to intelligent kitchen appliances	plug-ins are ready for use
2)	Q002 IDE	IoT Programmer	get help when programming	the IDE proposes relevant functions	I save on time when programming
3)	Q003 Functionality	IoT Programmer	use intelligent kitchen appliances	they provide the needed functionality	people love to talk with me about it
4)	Q004 Safety	IoT Programmer	be sure I cannot harm anybody with my programs	all components are fail safe	I can connect whatever comes to my mind
5)	Q005 Security	IoT Programmer	be sure nobody gets unauthorized access to my home	I can see who's trying to get in	all components are private and secured
6)	Q006 Loyalty	Grocery Shop	get returning customers	they come back because satisfied	I don't need an expensive IoT support
7)	Q007 Recommendations	Kitchen Manufacturer	provide more intelligent appliances than competition	customers recommend	I'll stay in the market
8)	Q008 Get Likes	IoT Programmer	get many likes for my programs	I become famous	I can continue programming
9)	Q009 Good Food	Kitchen User	eat good food	it makes me happy	I enjoy life

- Now we go to our friends, colleagues and business partners
 - Proposing collaboration for building the framework
 - Explaining their mutual interest
 - Win-Win Situation

- They are enthusiastic
 - However, they have a question:





1. What is the Internet of Things? Why does it matter?
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- 4. Cost Estimation**

- Design Solution by Cost
 - Do an Estimation QFD
 - Matrix Top Business Drivers against User Stories
 - Fill in every cell how much you want to spend on it in terms of effort or money
 - Use ratio scale – a **9** means three times as much as a **3**
 - All are relative values!

User Stories
Deployment Combinator

ISO 16355

User Stories

Top Business Drivers

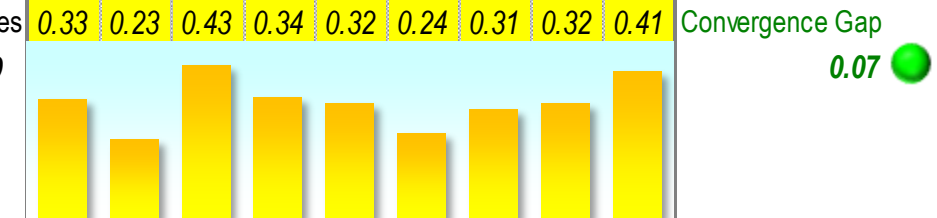
		Q001 Libraries	Q002 IDE	Q003 Functionality	Q004 Safety	Q005 Security	Q006 Loyalty	Q007 Recommendations	Q008 Get Likes	Q009 Good Food	Achieved Profile
A03	Customer Loyalty		9		3	6	9	2	7	9	0.34
B03	IoT Programming	7	6	7	7	6					0.27
B04	Contribute to Community	7	1	6	4			3	7	1	0.25
C01	Extra Appliance Value	3	2	7	3		5	2		9	0.27
C02	Willing to Recommend	9	3	9	5	6		4	5	5	0.40
D01	Surprise Friends			8	4	4	3	9	7	9	0.39
D04	Get High Esteem	9	4	9	9	9	7	9	7	9	0.60

Solution Profile for User Stories

Total Business Impact: 300

0.10 Convergence Range

0.20 Convergence Limit



➤ Minimize Convergence Gap

- Small means user stories cover requirements

➤ Total Business Impact

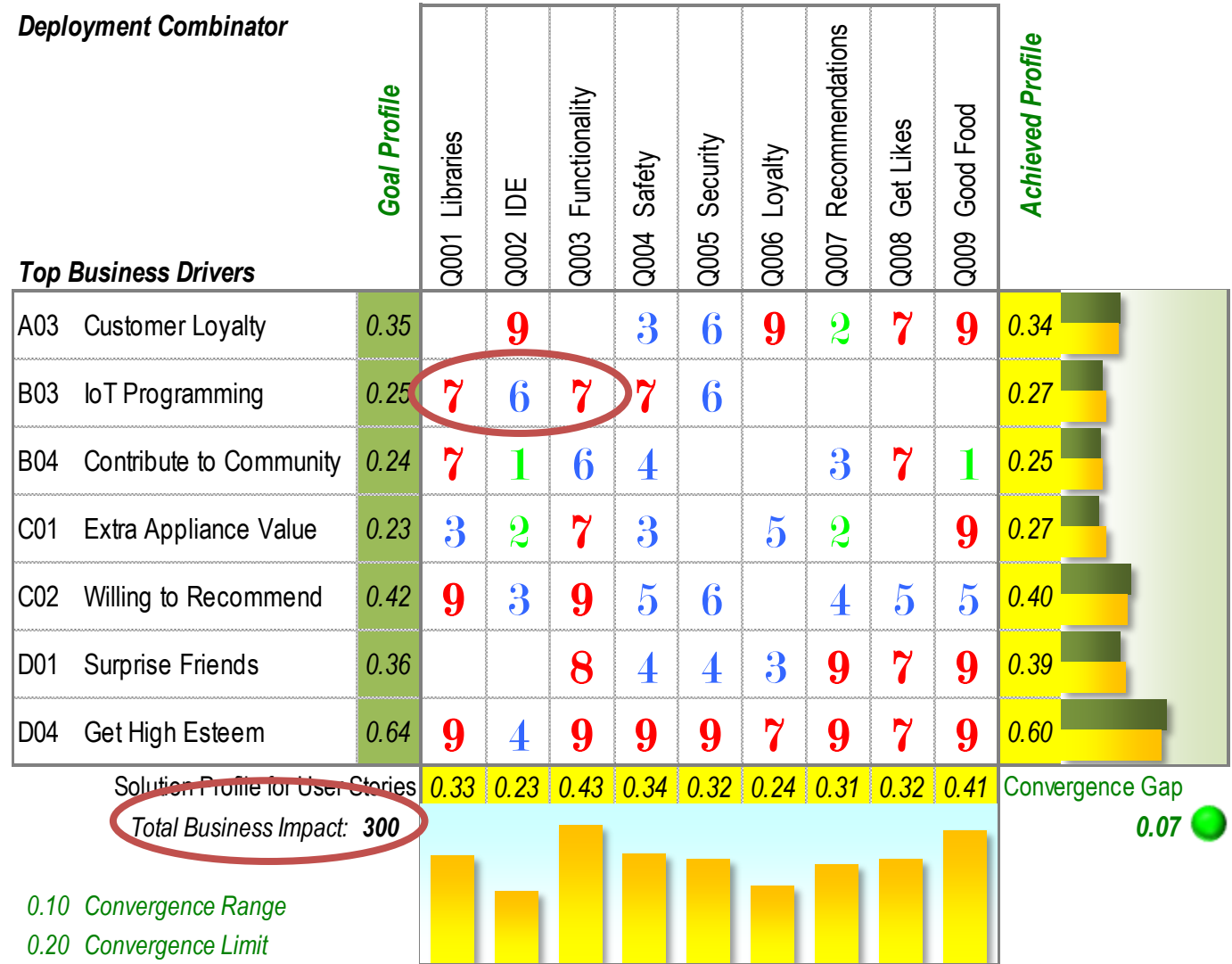
- Sum of all cell values **300**
- Corresponds to project cost for providing the framework

➤ Calibrate

- Identify functional entries
- Count their functional size

User Stories
Deployment Combinator

Top Business Drivers

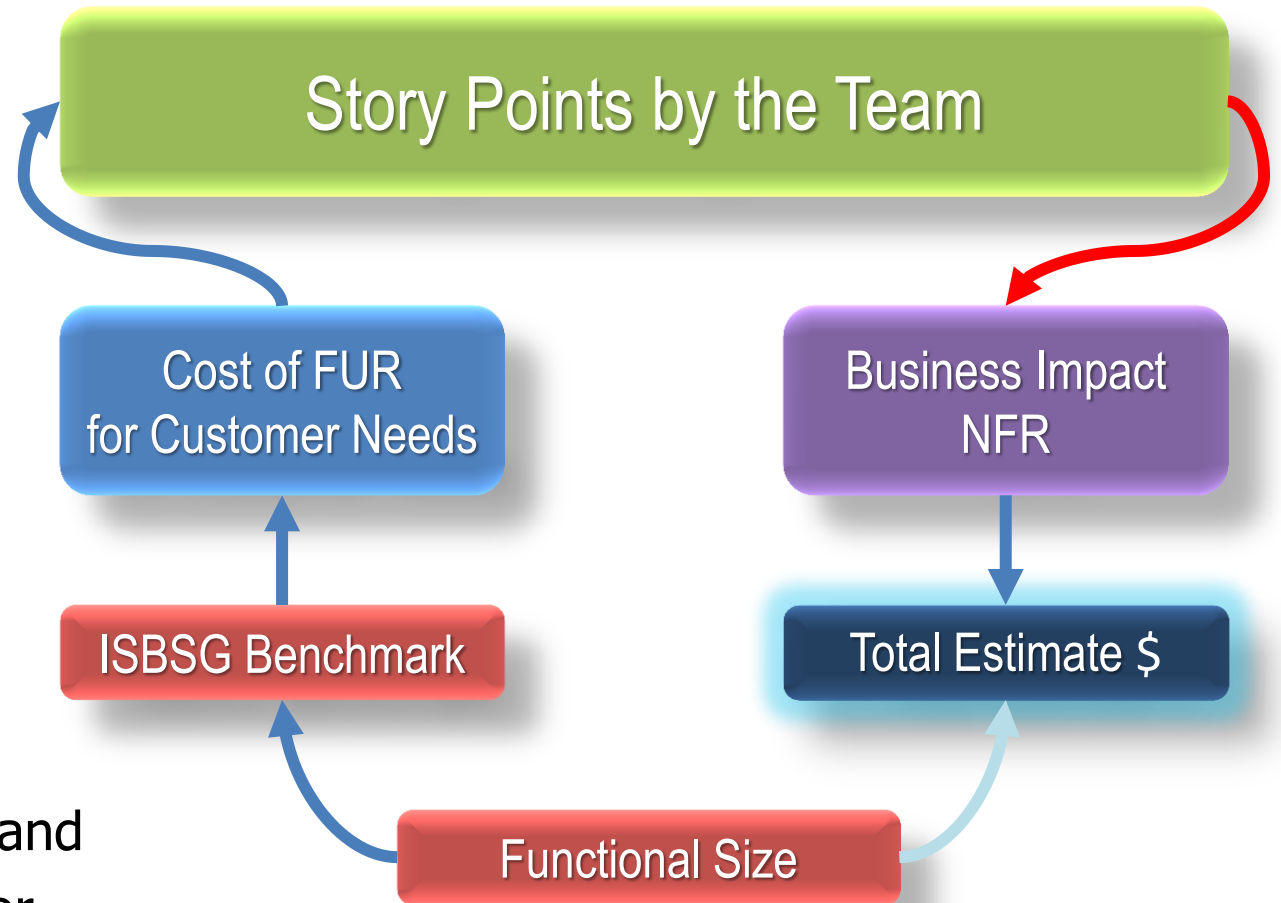


- Effort Prediction is based on previous projects
 - ISBSG data base
 - Reference projects
- Need to know
 - NFR Extension Factor for functional vs. non-functional Story Cards (work units)
 - Team Size
 - Sprint Duration

<i>Effort Prediction</i>	<i>Reference</i>	<i>Manual</i>	<i>Selected</i>	<i>ISBSG</i>
Project Delivery Rate (PDR):	4.50 h/CFP		4.50 h/CFP	4.50 h/CFP
NFR Extension Factor (CFP/Impact):	1.33%		1.33%	
Team Power:	5	7	7	
Average Sprint Duration:	13.3 Days	6.0 Days	6.0 Days	
Hours per Day:	8.0 h	8.0 h	8.0 h	
Reference Functionality:	60 CFP		60 CFP	
Predicted Functionality:		101 CFP	101 CFP	
Predicted Impact:	300		300	

Predicted	FUR Size	PDR	Hours	NFR Size
Functional	101.00 CFP	4.50 h/CFP	455 h	402.10 CFP
Non-functional	402.10 CFP	4.50 h/CFP	1809 h	
Total	503.10 CFP		2264 h	
336 h/Sprint -->			7	Sprints

- Ask your team
 - Let them fill out Story Cards
 - Every User Stories yields 1 – 6 Story Cards
- Every Story Card
 - fits into one sprint
 - has assigned
 - 1) Story Points, by the team
 - 2) Functional Size, automatically, and
 - 3) Business Impact, by the sponsor



➤ Sample Functional Story Card

Story Card for Libraries

Story Points: **13** Name: **Belle** Test is Ready ☐ Draft is Ready ☐ Review Done ☐ Finalized ☐ Approved ☐ Functional ☐

Functional Size: **2** Sprint: **#01 - Overture**

Business Impact: ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

Q001-01F: Set up Kitchen Library

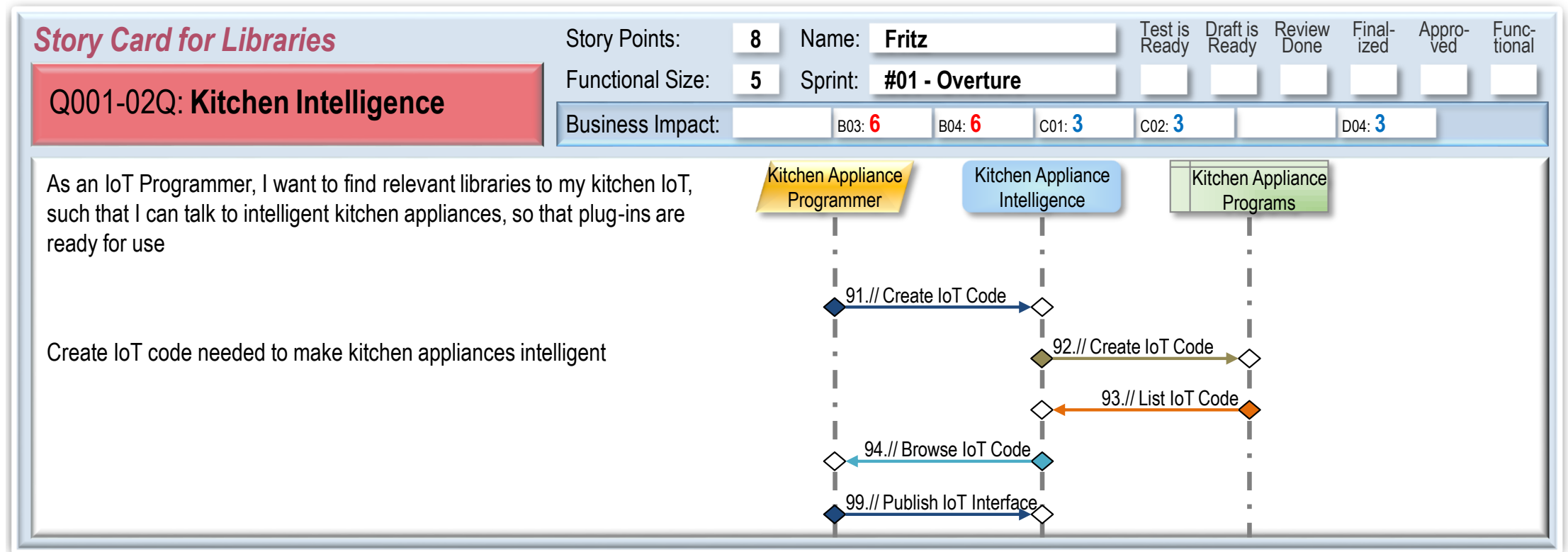
As an IoT Programmer, I want to find relevant libraries to my kitchen IoT, such that I can talk to intelligent kitchen appliances, so that plug-ins are ready for use

Create data model and implement access routines in Github

```

sequenceDiagram
    participant IoTRepository as IoT Repository
    participant TestStubs as Test Stubs
    participant KitchenAppliance as Kitchen Appliance Intelligence
    KitchenAppliance->>IoTRepository: 100.// Publish IoT Interface
    KitchenAppliance->>TestStubs: 101.// Publish Test Stub
    
```

➤ Sample Non-Functional Story Card, containing some functionality



➤ Sample purely Non-Functional Story Card

Story Card for IDE

Q002-01Q: Create IoT Brand

Story Points: 13
Name: Sunny

Functional Size: 0
Sprint: #02 - Introduzione

Business Impact: A03: 6
D04: 3

Test is Ready
Draft is Ready
Review Done
Final-ized
Appro-ved
Func-tional

As an IoT Programmer, I want to get help when programming, such that the IDE proposes relevant functions, so that I save on time when programming

Make the Kitchen Helper a brand name by viral promotion

Measuring an IoT Project

Cost Estimation by QFD – Initial Buglione-Trudel Matrix



Measuring an IoT Project

Cost Estimation by QFD – Final Buglione-Trudel Matrix



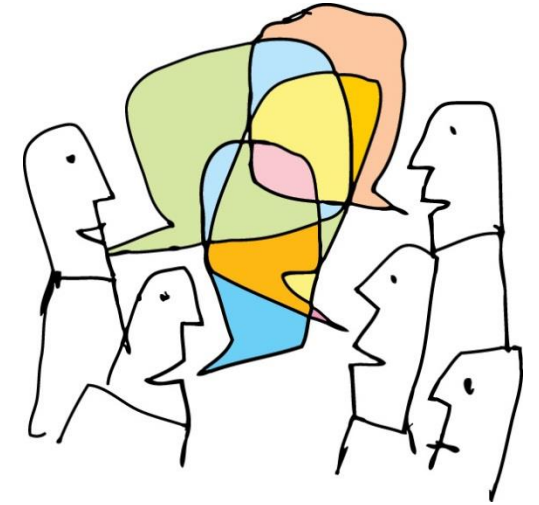
Retrospective

- Development Team, and
- Sprints

Development Team			
	Nickname	Full Name	e-Mail
1)	Fritz	Fritz Wunderlich	Fritz.Wunderlich@concertgebouw.nl
2)	Susi	Susanne Fast	susi@fast.ch
3)	Heidi	Adelheide Van der Heide	vanderheide@bluewin.de
4)	Yoo	Juri Iuruschenko	Ji@git.ur
5)	Jean	Jhabi Muhamad	muhi.ben.judi@arab.sy
6)	Sunny	Sunnyboy Mgluglu	mglugly@mycompany.sa
7)	Belle	Bella Lombarda	bella@lo.it
			Team Size: 7

Sprints					
Sprint ID	Label	Description	Relax	Start Date	End Date
1) #01 - Overture	Overture	Planning & Initial Setup Sprint		2016-10-24	2016-11-04
2) #02 - Introduzione	Introduzione	Proof of Concept		2016-11-07	2016-11-11
3) #03 - Allegretto	Allegretto	Functionality		2016-11-14	2016-11-18
4) #04 - Funèbre	Funèbre	Doom day approaching		2016-11-21	2016-11-25
5) #05 - Scherzo	Scherzo	Just some better stuff	3 Days	2016-12-01	2016-12-09
6) #06 - Alla Marcia	Alla Marcia	Now it goes forward		2016-12-12	2016-12-16
7) #07 - Finale	Finale	Additional Stuff, not to be tracked		2016-12-19	2016-12-23
Average Sprint Duration:					5.7 Days

- Measuring an IoT Project is straightforward
- Estimation is difficult
 - Many Unknowns
 - Safety
 - Security
 - Reliability
 - Social Impact
 - Estimation means Simulation
 - Carrying out the project
 - Uncovering customer's needs



➤ Customer Orientation is key for estimation

- What do they want?
- What do they need?

➤ Involve the team!

➤ Quality Function Deployment is a mature technique to make customer's needs the base of your estimate

➤ The ISBSG database converts QFD analysis into budget numbers



Questions?

